



## **JUST SIT BACK AND RELAX**

The supplier is expected to manage and control their goods. Does your supplier also regularly test its adhesive products on all available substrates?

All parties active in the façade industry attach ever greater value to the knowledge of their supplier about the matter and the developments therein. No less than 93% of our relationships consider this the main feature of a supplier today. More important than price.

When it comes to the most important considerations for a possible switch to different supplier, it appears that knowledge and technical support are more important than the financial aspect.

Knowledge and technical support is therefore the most important factor for users of adhesive products in the façade industry to opt for TWEHA products. Especially like that knowledge and insights help the user to become more efficient.

TWEHA, 2020